



Agitator Motor Supported Locally – Without Hidden Costs

CUSTOMER

Wood furniture manufacturer

GRACO EQUIPMENT

Radial Piston Agitator

CHALLENGE

A wood furniture factory was gradually updating its industrial paint kitchen. As the rotary vane air motors that powered their paint agitators gave out, they were replacing them with radial piston air driven motors.

That was an easy choice because radial piston air motors are known for using half the air that rotary vane motors consume. Using less compressed air could cut their energy bills. But the brand they chose could inflate other costs.

Their new agitator motors were not supported locally. Replacement parts had to be ordered from China. High tariffs drove up maintenance costs. Waiting on long-distance supplier support threatened to cause downtime, affecting production goals.

SOLUTION

The finishing manager agreed to try Graco's new radial piston air motor. The agitator motor not only consumes less air than rotary vane motors, it's supported locally and backed by a proven quality guarantee.

RESULTS

Their first Graco radial piston air motor driven agitator came with a complete assembly and was easily installed. It performed so well that the finishing manager soon requested another.

More than eight months and millions of rotations later, both Graco industrial agitators continue running strong. The manufacturer sees no hidden costs. Supported by their local distributor and Graco's A+ Service, they no longer fear high tariffs or long wait-times.

